

Paul Johnson

2006



Clerks' Details

👤 Nick Buckley
☎ 0161 817 2757

👤 Ian Spencer
☎ 0113 203 1971

👤 Joe Mawson
☎ 0161 817 2753

👤 Chris Brown
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👤 Prya Anisa
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Appointments

- Accredited Mediator

Memberships

- Bar ADR Committee
- Sports Resolution Mediation Panel Member

Education

- St Joseph's RC Comprehensive School
Port Talbot
- Brunel University London 1983 - 1987
- College of Law 1987 - 1988

Alternative Dispute Resolution CV Overview

Paul is one of the leading mediators in the UK. He is a former solicitor/partner (1990 to 2006) who transferred to the Bar in 2006 to focus solely on mediating disputes.

He has mediated over 1000 disputes. Paul has a wealth of experience of many types of disputes in a wide range of areas. He has been listed as a Leading Mediator in Chambers & Partners and The Legal 500 since 2008.

He has been described as: “brilliant”, “sensational”, with a “wonderful understated” and “affable manner” that “belies his steely determination and intelligence” together with a “skill and expertise” that “inspires confidence in the process” and “makes mediation appear easy”.

Paul's success rate as a mediator is very high. If the only benchmark of settlements mediated by Paul is the quantum of legal costs saved by the parties, then such amount exceeds £300m.

Paul endeavours to create a confidential and focused environment for parties to reflect on the issues and consider how they could agree solutions that work. He has helped many litigants achieve settlements that have enabled them to progress from the dispute, both personally and professionally.

Recommendations

Legal Directories

Paul has been consistently recommended in Chambers and Partners and The Legal 500 since 2008. He is also listed in the Legal 500 Hall of Fame, Dispute Resolution: Mediators Category.

“Paul Johnson is thorough, well prepared and personable.” **Chambers and Partners 2023**

“Paul Johnson at Exchange Chambers is always very well prepared and completely focused on getting a deal. In my view, he is the best in the business” **The Legal 500 2023**

Paul has been consistently recommended for his work as a mediator in both Chambers and Partners and The Legal 500 since 2008: “He is a very strong mediator who does not let parties get away with taking unreasonable stances or refusing to engage.” **Chambers and Partners 2022**

“Bright, reliable, trustworthy and fun to work with.” **The Legal 500 2022**

“Always on top of the papers and very affable.” “He is very good at de-escalating disputes.” **Chambers and Partners 2021**

“Excellent at gaining the trust of all parties and very pragmatic and empathetic, which helps see where the settlement is likely to lie and encourage all parties towards it.” **The Legal 500 2021**

“A mediator who ‘doesn’t take any nonsense from the parties. He gets them really focused on what they need to do, which makes him particularly good at handling disputes involving numerous parties.’” ... “He is capable of handling the full range of commercial disputes and has added experience of mediating clinical negligence and probate cases.” **Chambers and Partners 2020**

“Approachable, commercial, pragmatic and persistent - if anyone can get a settlement, Paul can.” **The Legal 500 2020**

“Valued by his clients for his ability to ‘get the legal arguments and factual issues very quickly, and then concentrate on finding a pragmatic solution’ ... and is “very experienced and has a commercial approach that can cut through the issues.” **Chambers and Partners 2019**

“A mediator of choice for complex and high-value disputes’ ... who “understands complex factual and legal issues and has an enviable ability to digest and recall the facts of the matter being mediated.” **The Legal 500 2018**

“Paul Johnson impresses market sources with his “relaxed style which delivers results in difficult situations” ... “He can bridge the unbridgeable ...” **Chambers and Partners 2018**

“An excellent mediator for complex, multi-party disputes; he has the ability to cut to the chase and change the position of the most intransigent parties ...” **Legal 500 2018**

”Well regarded” mediator Paul Johnson has continues to build upon his Manchester-based practice. He has significant experience as a commercial litigation solicitor, having transferred to the bar in 2006. He has undertaken mediations in a number of areas including employment, healthcare and insurance disputes. One source states that his “switched on, astute approach” is particularly effective.’ **Chambers and Partners 2017**

Previous entries describe Paul as: attracting praise for his ‘calm, realistic and measured ‘approach and his ability to ‘engage with the parties’ “the top choice for many with technically challenging disputes”; being “incredibly patient”, with a “clear structure in mind”; an “ability to focus on finding a commercial solution”; and one who is “not afraid to tackle the big issues from the start”; whilst at the same time allowing parties “to feel that they are in control of the process”.

Below are some extracts from comments received from parties and their lawyers:

“Paul’s affable manner belies his steely determination and intelligence”

“Quick to engage with the parties and quick to identify and communicate the issues that mattered. Equally quick and adept at facilitating constructive negotiations”

“Brilliant”

“A wonderful understated manner”

“He was sensational. The most accomplished mediator I’ve ever come across”
“He is unfailingly charming and persuasive, even in challenging and seemingly intractable disputes”

“His style was very positive and encouraged open constructive dialogue. He was excellent”

“Very courteous, but tough when needed to be”

“The facilitative approach worked wonderfully ... settlement would have been far less likely within the time span we had, if you had not been the mediator”

“I liked the way he got to know everybody and got everyone talking without realising they were actually talking”

“(He) has a wealth of experience and knowledge and as a practitioner in this field he excelled”

Cases

Paul has mediated many types of disputes within areas listed below:

Banking

- Security
- Hedging and derivatives products
- FSMA/COBS
- Fraud
- Guarantees

Commercial/Contract

- Logistics
- Mismanagement of a steam boiler plant
- Theft of £m's worth of goods from hotel safe
- Supply
- Renegotiation of a car design contract
- Sales and marketing
- Defective machinery
- Warranty claims
- Franchises
- Competition
- IT Infrastructure

Construction

- Cases involving many of the large construction companies in the UK in both the commercial and domestic house-building sector
- M&E claims
- Numerous high value domestic property/construction disputes (£10m range)
- Numerous claims involving subcontractors, architects and surveyors

Divorce

- Ancillary relief disputes

Employment

- Senior employee claims
- Covenant claims
- Breach of fiduciary duties
- Springboard injunction claims
- Disability discrimination

Fraud

- Supply chain
- Financial advisers
- Local Authorities
- Insurance
- NHS trusts

Group Action

- Noise nuisance
- Costs in a group action
- Against a local authority

Inheritance/Probate

- Capacity
- Undue influence
- Forgery
- Duress
- Fraudulent calumny
- 1975 Act claims
- Removal of Executors
- Trustee claims

Insolvency

- Wrongful trading
- Fraudulent trading
- Voidable transactions
- Financial assistance
- Public interest winding up petitions

Intellectual Property

- Copyright and design
- Website ownership
- Branding

International/Overseas Parties

- Isle of Man
- USA
- Canada
- France
- Japan
- Belgium

- Ireland
- Italy
- Spain
- UAE
- Singapore
- Germany
- Greece

Partnership

- Solicitors
- Accountants
- Architects
- Surveyors
- Consultants
- Doctors
- Farms

Professional Negligence

- Surveyors/ SAAMCO
- Solicitors
- Accountants
- Architects
- Financial advisers
- Barristers
- Insurance brokers

Property

- Dilapidations
- Forfeiture
- Negligent mismanagement of commercial property
- Hazardous waste disposal
- Numerous high value domestic property/construction disputes (£10m range)
- Numerous boundary disputes
- Overage claims

Sport

- Cricket (commercial disputes involving county cricket)
- Triathlon (national association/club/coach)
- Football (commercial dispute)
- Rugby (competition dispute)

Shareholders

- Numerous shareholder/ quasi partnership disputes
- Directors duties
- Warranty claims following sale of a shareholding/ business

Trustees

- Breach of duties

Beyond the Bar

Paul and his wife Samantha live in Chester with their two children. His interests range from cycling, surviving on a snowboard, music, struggling to play the guitar and above all coping with the pleasure and pain of supporting the Wales rugby union team.